

State of Washington  
Office of the Insurance Commissioner  
1998 Washington Market Share  
Line of Business: Life and Annuity

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Domestic Authorized Companies  
Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share(1)
Empire Life Ins Co	62820	WA	\$3	\$0	\$0	\$0	\$3	0.00%
Family Life Ins Co	63053	WA	\$1,523	\$0	\$7	\$0	\$1,530	0.05%
<del>Farmers New World Life Ins Co</del>	<del>63177</del>	<del>WA</del>	<del>\$22,174</del>	<del>\$0</del>	<del>\$0</del>	<del>\$0</del>	<del>\$22,174</del>	<del>0.74%</del>
Great Republic Life Ins Co	67482	WA	\$83	\$0	\$0	\$0	\$83	0.00%
Investors Life Ins Co Na	63487	WA	\$710	\$0	\$76	\$0	\$786	0.03%
<del>North Coast Life Ins Co</del>	<del>67059</del>	<del>WA</del>	<del>\$1,100</del>	<del>\$0</del>	<del>\$0</del>	<del>\$0</del>	<del>\$1,100</del>	<del>0.04%</del>
North West Life Asr Co Of Amer	70777	WA	\$1,264	\$0	\$0	\$0	\$1,264	0.04%
North West Life Asr Co Of Canada	84514	WA	\$1,443	\$0	\$0	\$0	\$1,443	0.05%
<del>Northern Life Ins Co</del>	<del>87734</del>	<del>WA</del>	<del>\$4,132</del>	<del>\$0</del>	<del>\$2,341</del>	<del>\$0</del>	<del>\$6,473</del>	<del>0.22%</del>
Pemco Life Ins Co	71803	WA	\$769	(\$3)	\$126	\$0	\$892	0.03%
Safeco Life Ins Co	68608	WA	\$455,722	\$0	\$7,900	\$0	\$463,622	15.45%
<del>Safeco Natl Life Ins Co</del>	<del>90581</del>	<del>WA</del>	<del>\$90</del>	<del>\$0</del>	<del>\$0</del>	<del>\$0</del>	<del>\$90</del>	<del>0.00%</del>
States West Life Ins Co	94188	WA	\$83	\$0	\$6,932	\$0	\$7,016	0.23%
Sunset Life Ins Co Of Amer	69272	WA	\$7,577	\$0	\$7	\$0	\$7,585	0.25%
<del>Western United Life Assur Co</del>	<del>77925</del>	<del>WA</del>	<del>\$71,762</del>	<del>\$0</del>	<del>\$0</del>	<del>\$0</del>	<del>\$71,762</del>	<del>2.39%</del>
Totals			\$568,435	(\$3)	\$17,389	\$0	\$585,821	19.52%

(1)Market Share is based on all authorized Washington companies' written premiums.